

RapidConsensus achieves fast results by engaging the groups collective intelligence. People own what they help create, therefore everyone being involved in the process results in higher team buy-in, commitment and follow through.

The collective intelligence of a group is a powerful resource, that when tapped into leads to leaps in performance. RapidConsensus is an interactive workshop teaching a simple but powerful process to rapidly:

1

Mine the collective knowledge of a group

2

Reach consensus on the best way forward

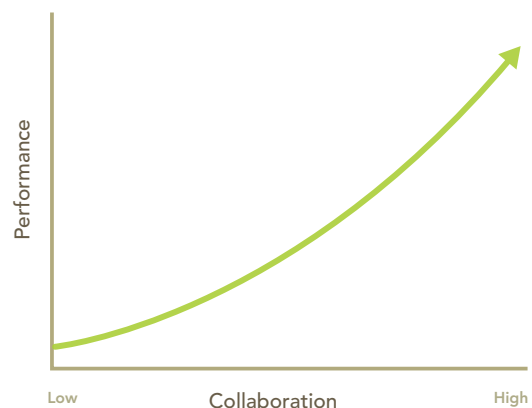
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Ensure ownership and effective action

RapidConsensus is a foundation skill as it builds the core capability of the organisation to harness the power of collaboration. These fundamental tools empower your teams to come together, contribute diverse input and reach solid agreed actions within a cohesive environment.

Most people have experienced group meetings that degenerate into a contest of wills, long monologues and sub optimal decision making. Learning and participating in this framework allows everyone to understand and easily utilise RapidConsensus, allowing groups to be on the same page and move forward together.

Organisations find true value and increased results by engaging the collective intelligence of teams. There is a direct correlation between an organisation's performance and the level of internal and external collaboration.

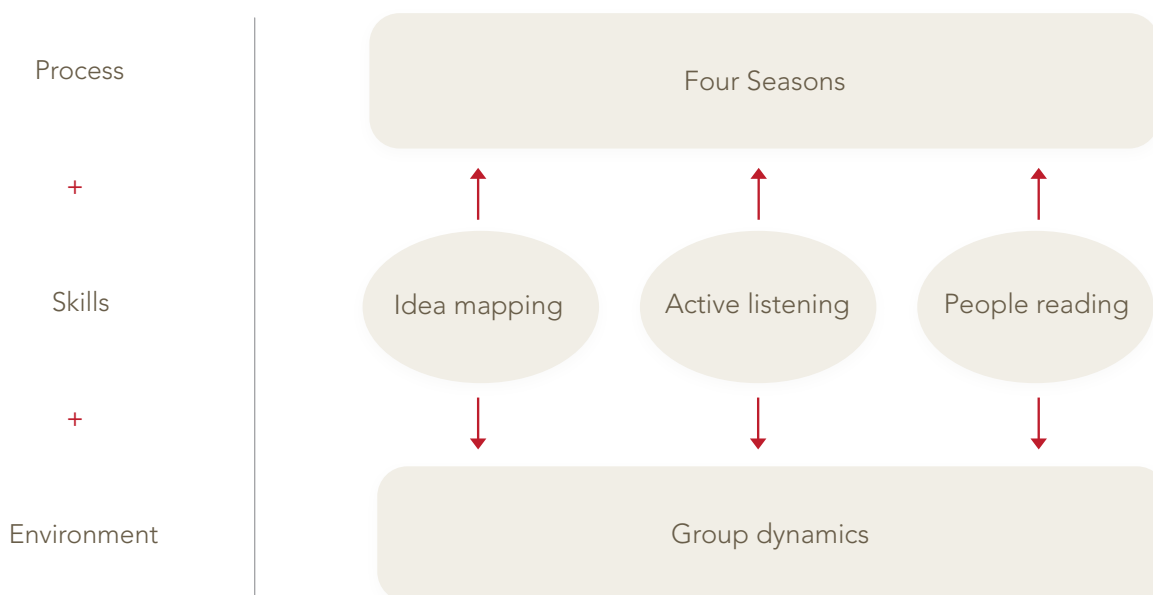


Collaborative organisation

RapidConsensus model

Teaching RapidConsensus and collaboration skills has been a core offering of Waterfield for over 25 years. We continually distill and update the process through research and development across a wide range of industries to continue to positively transform organisations.

The RapidConsensus model is simple, it focuses on understanding the process, learning the skills and applying these within the right environment.



Four Seasons Process

The Four Seasons process recognises people enter the room in different mental seasons. For example, some people don't even understand the issue while others are already at the solution and action stage.

The only way to engage the collective intelligence of the group is to wind back to the beginning to get everyone at the same starting point and then collectively move the group through the four mental seasons in a structured way.



Tools for team engagement

Skills & environment

Part of being a facilitator is learning a set of skills and understanding the environment that best maximises productive group work.



Idea mapping

Creative and constructive dialogues are free flowing, Idea Mapping allows you to capture the essence of these powerful conversations and not hinder the flow.

The resulting map shows not only the facts but also the relationships and threads from where they came.



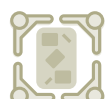
People reading

People have different interacting styles and in order to create a 'level playing field' you need to be able to read people's styles and make it safe for them to engage freely in the dialogue.



Active listening

Surprisingly little listening actually goes on when people are talking in groups. You have to have exceptionally good listening skills to make sure the whole group benefits from the collective knowledge in the room.



Group dynamics

The environment people interact in has a significant impact on the quality of the dialogue. It is important therefore to know how to set up a room that removes the barriers to constructive conversations and maximises the group's outcome.

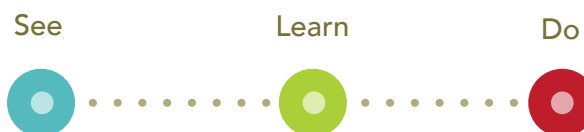
Training process

Step 1: is a one and a half day intensive workshop demonstrating, imparting and practicing the RapidConsensus model.

Step 2: is practicing the RapidConsensus model back in your real world on real issues.

Step 3: is a teleconference with other participants two to three weeks later to discuss your real world experiences and to refine your understanding of the model and the skills.

You will now have embedded the RapidConsensus model and built your confidence to be effective in helping groups maximise their time together and achieve collective results.



Rapid results for transformation

The purpose of RapidConsensus is to embed the fundamental skills of outcomes thinking and collaboration within your organisation, to inspire action and gain results together.

Testimonials

"It is just 2 weeks since we did the RapidConsensus training and already we have put it into action. In short...it works!" We are in the middle of a National consultation process and the results we achieved with the three groups this week far surpassed the results from the three previous events. This was not the participants but rather the result of the active engagement we were able to elicit from the participants through using the Four Seasons model - Thank you."

Sue Murray
CEO, Suicide Prevention Australia

"Working in the creative industries, chairing meetings and facilitating large group discussions is a big part of everyday work. Waterfield's RapidConsensus has changed my life! It is quite simply the most useful training I have completed in my 25-year career.

The RapidConsensus technique can be applied to everyday situations, personal or professional, small or large, hostile or positive and always results in great outcomes. I think so highly of RapidConsensus I insist that all my team complete the course so that we always have a trained facilitator on hand to lead meetings."

Jacquie Riddell
Marketing Consultant

Organisations using RapidConsensus

Organisations that successfully use RapidConsensus include:

- Property Council of Australia
- Royal Agriculture Society of NSW
- CareerTrackers
- Department of Industry NSW
- The Ethics Centre
- Art Gallery of NSW



To find out more about how to realise the collaborative capability within your organisation, please get in touch with;

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